

Partner eligibility criteria



GIZ seeks to cooperate with companies that demonstrate respect for a set of core values in the areas of human rights, labour standards, the environment, anti-corruption and community relations. Companies must be based in the respective project country and their overall constitution must be able to finance the project and ensure its sustainability (at least ten employees, three years on the market, minimum one million Euros in turnover).

GIZ's partner eligibility criteria for the "PPP fund Fragile States in West Africa" are listed below and follow a 2-step approach: a negative screening according to exclusion criteria and a positive screening according to minimum criteria. A company will be automatically disqualified if it is implicated in any of the exclusion criteria. A company will be qualified (though not per se entitled) for a partnership if it passes the exclusion criteria, and if it comes off well in the positive screening.

The purpose of this screening process is to facilitate the partnership between GIZ and the company in a manner that ensures the integrity of GIZ and all stakeholders in the particular context of fragile states.

Exclusion criteria

Companies whose core business is the production of:

- Weapons and Firearms
- Tobacco
- Illicit drugs

Companies that are listed on one of the following lists:

- EU sanction list
- ILO black list
- World Bank list of ineligible firms & individuals
- Business and Human Rights Resource Centre

Financial instability, negative credit information

Positive screening

Positive self-disclosure

- Protection of internationally proclaimed human rights
- Respect of labour standards
- Environmental protection and responsibility
- Anti-corruption
- No sponsoring of banned parties and non-democratic organisations
- No infractions of local law or involvement in local lawsuits
- Social license to operate
- No resource-to-conflict dynamics