











TEXTILE TRAINING & CAREER DEVELOPMENT COOPERATION

The Hawassa Industrial Park (HIP), initiated by the Ethiopian government in cooperation with the private sector, currently hosts about 20 international garment manufacturers, producing goods for the US and European markets.

Companies in the HIP face several challenges: lack of qualified workers and management personnel, lack of appropriate career guidance and relevant training models at educational institutions.

INITIAL TRAINING

for students and recent graduates from local colleges and universities

Students, graduates and young professionals, however, are one of the most important assets for further positive development of the Ethiopian private sector. To match private partners' expectations, it is essential for young people to be well trained.

Therefore, the aim of the cooperation at HIP is to improve the qualifications of lower- and middle - management employees, as well as future employees, in the textile and garment industry by innovative and practice-oriented training approaches.

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CAREER SERVICE CENTER for job seekers and workers

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FURTHER TRAINING for employees of HIP companies

TRAINING MODELS & APPROACHES

Cooperative Training for college students (1 months) **Internships** for university students (3 months)

Active Students

Management & Technical Training for graduated Graduated university and college students (3 months) Students

Externships (Summer Schools) for university and Lecturers & college staff (2 months) Teachers

Management & Leadership training for employees (scenario-based, modular, 12 hours)

Organizational Development

Individually tailored trainings for companies (2 weeks)

Scenario-based Trainings for students

Training Library for students and job seekers

Career Counselling for job seekers



INITIAL TRAINING MODELS

Cooperative Training / 1 month

College students (level 2 and 3) from the fields of Industrial Electrical Machines and Drives Servicing (IMED) and Garment & Textile receive as TVET trainees practical training, e.g., in maintenance on machines or sewing on fabric machines.

Internship / 3 months

Internship for students from universities in and around Hawassa. In addition to the practical experience, they take on an individual task that provides added value to the company and shows what the student has learned.

Management & Technical Training / 3 months

Graduates of universities and technical colleges, so-called management/technical trainees, can deepen their acquired knowledge practically in the company. In addition, trainees are introduced to company management processes

Externships (Summer School) / 2 months

Industry experience for college and university staff members. Enabling lecturers to best advise their students by keeping up-to date with current industry demands and company realities. Offering a hands-on understanding of the latest machinery.



Quality Training & Mentoring

- Onboarding Support and coaching
- Assigning a schedule Giving feedback
- Supervision Offboarding
- Career opportunities



Leadership Training for Employees / 12 hrs

Six scenario-based training modules are inspired by real life scenarios of the park's employees´ environment. The modules can be held in two 6 hrs days or in six 2 hrs sessions. Key learnings of this training are:

- ← mentoring
- giving and receiving feedback
- communication
- conflict management
- organisation and planning
- handling responsibility.

The training strengthens employees in/for lower and middle management positions.

3 CAREER SERVICE CENTER

Career Service Center

Establishing skill assessment and career counselling hub to facilitate further education and employment for job seekers and employees.

- Development of competency matrix for selected career pathways
- Training recommendations according to competency assessment
- Selection of trainings (soft skills, leadership etc.)
- Access to professionally relevant learning material

Investing in Potential

- Employee promotion
- ☐ Training offers

Tailored Organizational Development / 2 weeks

Practical approach to the individual challenges of lower and middle management employees.

One-on-one counselling and specifically tailored solutions by an industry expert. Direct and on the floor of your company.

Career Opportunities

- Talent Development via job profiles
- △ Job offer announcements via the Service Center

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